

Account Executive – American Church Group of Minnesota

Opportunity

American Church Group of Minnesota has a specialized focus on the insurance needs of churches and non-profits. Embracing the philosophy that we are here, “to serve those who serve others,” the Account Executive fulfills a critical customer relations role by renewing existing accounts and assisting in the formation of new accounts.

This is a wonderful opportunity for someone with a passion for using their communication, business and organizational skills to help protect the life and vitality of mission-driven organizations. The position offers competitive earnings and benefits. The agency additionally supports licensure and continuing education.

Role Qualifications

- Committed to continuous learning of industry best practices.
- Promotes a high level of customer engagement.
- Holds or is willing to secure an insurance license.
- Resilient team performer who works without daily supervision.
- Able to fulfill on-going travel commitments.

Essential Skills and Experience

- Excellent oral and written communication skills.
- Ability to use information technology to accomplish goals.
- Effective listener and conflict resolver.
- Manages multiple priorities to completion.
- Makes presentations to audiences with diverse backgrounds.
- Ability to research data, estimate costs, and identify solutions.

Education

- College degree preferred.

Reporting to this Position

- No direct reports.

Physical Demands and Work Environment

- Physical demands: While performing the duties of this job, the employee is occasionally required to walk; stand; sit; use hands; reach with hands and arms; balance; stoop; talk and hear. The employee must occasionally lift and/or move up to 15 pounds. Specific vision abilities required by the job include close vision, distance vision, color vision, peripheral vision, depth perception, and the ability to adjust focus.
- Work environment: May be required to drive and travel unaccompanied in diverse weather conditions.

About American Church Group of Minnesota

After having successfully established two other agencies in the Mid-Atlantic States and North Carolina, Steve Henry decided to once again partner with American Church Group, LLC to form an additional agency focused on serving the insurance needs of churches and related ministries in Minnesota. Thus, American Church Group of Minnesota began.

In addition to our account team members, who visit the churches, ministries, and non-profits we serve, American Church Group of Minnesota also has built a team of knowledgeable customer service professionals. They provide prompt and courteous service to the 1,200 churches, schools, camps, denomination offices, and non-profit organizations we service throughout the state.

How to Apply

Please send your cover letter and resume to Darrin Coon, Human Resources, Bitner-Henry Insurance at: dcoon@americanchurchgroup.com.